



PRESS RELEASE

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KAB KICK STARTS EXCLUSIVITY TO SELL AND DISTRIBUTE OTSAW PRODUCTS

KUALA LUMPUR, 10 December 2021 – Kejuruteraan Asastera Berhad (“KAB” or the “Group”), an electrical and mechanical engineering services provider in Malaysia, is pleased to announce that the Group has started its exclusive distributorship of OTSAW Technology Pte Ltd (“OTSAW”) products, given the soft launch of the latter’s showroom at Tropicana Avenue, Petaling Jaya today.

Following the announcement made on 14 September 2021, KAB has executed a Term Sheet with YL Global Ventures Sdn Bhd (“YLGV”) to jump start a new venture in the burgeoning robotics solutions business, through the incorporation of a joint venture company, KAB Robotic and Automation Solutions Sdn Bhd. YLGV has an exclusivity agreement with OTSAW to sell and distribute OTSAW’s robotics solutions, via its wholly owned subsidiary, ISENZE Sdn Bhd.

During the launch, KAB managing director Dato’ Lai Keng Onn said, “This synergistic partnership with YLGV is beneficial to all, especially during these challenging times, where we are still faced with the COVID-19 pandemic plus the Omicron variant which has reignited global concerns. OTSAW provides an autonomous state-of-the-art innovative disinfection robotics solution that utilises the UV-C LED light technology for sanitising and protecting against viruses and bacteria with disinfection efficacy rate of 99.99%. Unlike conventional UV disinfections that utilise mercury-based lamp, this technology does not contain any hazardous material deemed harmful to human beings as well as the environment.

With this, I am proud to say that we have the exclusivity as the authorised partner reseller for OTSAW in Malaysia. We have since identified our target audience to be B2B businesses, where these customers can either buy it outright or rent-to-own with no downpayment required. In essence, this bodes well to generate sustainable earnings for KAB. Last but not least, together with YLGV, we are hopeful that this partnership will be fruitful with the development and establishment of the first robotics hub in Malaysia.”



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Dato' Lai added that the OTSAW products are unique and able to be customised to suit various needs and requirements. With this said, the launch of these products is beneficial for the society's wellness to keep premises clean and free from viruses, in light of the on-going pandemic.

OTSAW, being a global pioneer in furthering the advancement of robotics technologies and next generation artificial intelligence innovations provides security, delivery and disinfection robot services to improve safety, business processes and everyday lives. Its flagship products are the disinfection ecosystem products, namely, (i) 'AirGuard' – air disinfection device, which is fixed within the heating, ventilation and air-conditioning systems, (ii) 'O-RX,' – the world's first autonomous disinfection robot using UV-C LED technology, designed to cover large surfaces areas such as common areas for retail, office, hotel, and healthcare sectors, and (iii) 'TreX' – the world's first portable UV-C LED disinfection device, built to disinfect confined areas such as hotel rooms and aircrafts. Other products include the indoor and outdoor security robots, namely 'O-R2' and 'O-R3' and the outdoor delivery robot, 'Camello'.



From left to right: Dato' Lai Keng Onn (Managing Director, Kejuruteraan Asastera Berhad), Dato' Yau Kok Seng (Director, KAB Robotics and Automation Solutions Sdn Bhd).



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ABOUT KEJURUTERAAN ASASTERA BERHAD

Kejuruteraan Asastera Berhad (“KAB” or the “Company”), established in 1997 is a Malaysia-based electrical and mechanical engineering company. The Company’s core business covers all aspect of electrical, mechanical and associated engineering services for both commercial and residential buildings. Today, KAB has a comprehensive project portfolio that continues to grow with the support of its team of competent, dedicated and qualified people, constantly gaining new knowledge and experience, and is always keen to apply new technologies. KAB is registered under the Construction Industry Development Board (CIDB) with a Grade 7 and Suruhanjaya Tenaga with a Class A certification. KAB’s market capitalisation stands at RM498 million as at 10 December 2021, 11:00 am.

For more information, please log on to <http://asastera.com>.

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